# （H）中国农业银行 <br> AGRICULTURAL BANK OF CHINA AGRICULTURAL BANK OF CHINA LIMITED中國農業銀行股份有限公司 <br> （A joint stock company incorporated in the People＇s Republic of China with limited liability） 

（Stock Code：1288）

## THE FIRST QUARTERLY REPORT OF 2013

The Board of Directors（the＂Board＂）of Agricultural Bank of China Limited（the＂Bank＂） is pleased to announce the unaudited results of the Bank and its subsidiaries（collectively the ＂Group＂）for the first quarter ended 31 March 2013，prepared under the International Financial Reporting Standards（＂IFRS＂）．This announcement is made in accordance with Part XIVA of the Securities and Futures Ordinance（Cap 571，Laws of Hong Kong）and Rule 13．09（2）and Rule 13．10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited．

## §1 Important Notice

1．1 The Board，the Board of Supervisors，Directors，Supervisors and Senior Management of the Bank undertake that the information stated in this quarterly report is authentic，accurate and complete and contains no false record，misleading statement or material omission，and assume individual and joint and several legal liabilities．

1．2 The Board reviewed and approved the First Quarterly Report of 2013 at its fifth meeting of 2013 held on 26 April 2013．All the Directors were present at the meeting．

1．3 The financial statements herein have not been audited．

1．4 Mr．JIANG Chaoliang，Legal Representative of the Bank，Mr．LOU Wenlong，Executive Vice President in charge of finance，and Ms．ZHANG Keqiu，General Manager of the Finance and Accounting Department of the Bank，hereby warrant and guarantee that the financial statements contained in this quarterly report are authentic，accurate and complete．

## §2 Corporate Information

## 2．1 Basic corporate information

| Stock exchange on which A shares are listed | Shanghai Stock Exchange |
| :---: | :---: |
| Stock name | 農業銀行 |
| Stock code | 601288 |
| Stock exchange on which H shares are listed | The Stock Exchange of Hong Kong Limited |
| Stock name | ABC |
| Stock code | 1288 |
| Board Secretary and Company Secretary | LI Zhenjiang |
|  | Address：No．69，Jianguomen Nei Avenue， Dongcheng District，Beijing，PRC （Postal code：100005） |
|  | Tel：86－10－85109619 |
|  | Fax：86－10－85108557 |
|  | E－mail：ir＠abchina．com |

### 2.2 Financial highlights

Financial data and indicators recorded in this quarterly report are prepared in accordance with IFRS and denominated in Renminbi ("RMB"), unless otherwise stated.

### 2.2.1 Major financial data and indicators

In millions of RMB, unless otherwise stated

|  | 31 March 2013 | 31 December 2012 | Change as compared to the end of 2012 (\%) |
| :---: | :---: | :---: | :---: |
| Total assets | 14,267,738 | 13,244,342 | 7.73 |
| Loans and advances to customers, net | 6,478,080 | 6,153,411 | 5.28 |
| Investment in securities and other financial assets, net | 3,022,790 | 2,851,448 | 6.01 |
| Total liabilities | 13,467,419 | 12,492,988 | 7.80 |
| Deposits from customers | 11,611,336 | 10,862,935 | 6.89 |
| Equity attributable to equity holders of the Bank | 798,740 | 749,815 | 6.52 |
| Net assets per share (in RMB Yuan) | 2.46 | 2.31 | 6.49 |
|  | Three months ended 31 March 2013 (January-March) |  | Change as compared to the same period of 2012 (\%) |
| Net cash flow from operating activities |  | 208,204 | -53.06 |
| Net cash flow per share from operating activities (in RMB Yuan) |  | 0.64 | -53.28 |
|  | Three months ended 31 March 2013 (JanuaryMarch) | Three months ended 31 March 2012 (JanuaryMarch) | Change as compared to the same period of 2012 (\%) |
| Net profit | 47,051 | 43,460 | 8.26 |
| Net profit attributable to equity holders of the Bank | 47,011 | 43,454 | 8.19 |
| Basic earnings per share (in RMB Yuan) | 0.14 | 0.13 | 7.69 |
| Return on weighted average net assets (annualized, \%) | 24.28 | 25.88 | Decreased by 1.60 percentage points |

2.2.2 Differences between the financial statements prepared under IFRS and Generally Accepted Accounting Principles of the People's Republic of China ("PRC GAAP")

There are no differences between the net profit and equity attributable to equity holders for the reporting period in the consolidated financial statements prepared under IFRS and those prepared under PRC GAAP by the Group.

### 2.3 Number of shareholders and particulars of shareholding of the top 10 shareholders not subject to restrictions on sales at the end of the reporting period

At the end of the reporting period, the Bank had 310,468 shareholders in total, including 29,202 H-share shareholders and 281,266 A-share shareholders.

## Particulars of shareholding of the top 10 shareholders (based on the registers of shareholders as at 31 March 2013)

| Name of shareholder | Nature of shareholder | Type of shares | Shareholding percentage (\%) | Total number of shares held | Number of shares subject to restrictions on sales | Number of pledged or locked-up shares |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Central Huijin Investment Ltd. ("Huijin") | State-owned | A shares | 40.23 | 130,652,527,175 | 130,000,000,000 | None |
| Ministry of Finance of the PRC | State-owned | A shares | 39.21 | 127,361,764,737 | 127,361,764,737 | None |
| HKSCC Nominees Limited | Overseas legal entity | H shares | 9.04 | 29,355,991,280 | - | Unknown |
| National Council for Social Security Fund of the PRC | State-owned | A shares | 3.02 | 9,797,058,826 | 9,797,058,826 | None |
| Ping An Life Insurance Company of China, Ltd. - Traditional - Ordinary Insurance Products | Other | A shares | 1.38 | 4,489,829,320 | - | None |
| China Life Insurance Company Limited Dividend distribution Individual dividend 005L - FH002 HU | Other | A shares | 0.46 | 1,484,760,810 | - | None |
| National Council for Social Security Fund of the PRC Account III for stateowned shares transfer | State-owned | A shares | 0.41 | 1,325,882,341 | 1,325,882,341 | None |
| Standard Chartered Bank | Overseas legal entity | H shares | 0.37 | 1,217,281,000 | - | Unknown |
| China Shuangwei Investment Corporation | Other | A shares | 0.23 | 746,268,000 | - | None |
| State Grid Yingda International Holdings Group Limited | Other | A shares | 0.23 | 746,268,000 | - | None |

Note: (1) During the six months from 10 October 2012, Huijin acquired A shares of the Bank through the trading system of the Shanghai Stock Exchange under its own name in the secondary market. From 10 October 2012 to 9 April 2013, Huijin had acquired 231,439,773 additional A shares of the Bank, representing approximately $0.071 \%$ of the total issued share capital of the Bank. Please refer to the announcements of the Bank published on the websites of The Stock Exchange of Hong Kong Limited and the Shanghai Stock Exchange for more details.
(2) Particulars of shareholding of holders of H shares were based on the number of shares as recorded in the registers of shareholders of the Bank maintained by the H shares registrar.
(3) All the shares held by HKSCC Nominees Limited represents the total number of H shares held by it as a nominee on behalf of all the institutional and individual investors that open an account and register with it as at 31 March 2013.
(4) Apart from National Council for Social Security Fund of the PRC - Account III for state-owned shares transfer which is managed by National Council for Social Security Fund of the PRC, the Bank is not aware of any connections between the above shareholders or whether they are parties acting in concert.

## Particulars of shareholding of the top 10 shareholders not subject to restrictions on sales (based on the registers of shareholders as at 31 March 2013)

| Name of shareholder | Number of shares not subject to restrictions on sales | Type of shares |
| :---: | :---: | :---: |
| HKSCC Nominees Limited | 29,355,991,280 | H shares |
| Ping An Life Insurance Company of China, Ltd. - Traditional - Ordinary Insurance Products | 4,489,829,320 | A shares |
| China Life Insurance Company Limited - Dividend distribution - Individual dividend - 005L - FH002 HU | 1,484,760,810 | A shares |
| Standard Chartered Bank | 1,217,281,000 | H shares |
| State Grid Yingda International Holdings Group Limited | 746,268,000 | A shares |
| China Shuangwei Investment Corporation | 746,268,000 | A shares |
| China Railway Investment Corp. | 742,974,000 | A shares |
| Ping An Life Insurance Company of China, Ltd. <br> - Traditional - Insurance Policy with High Interest Rate | 656,936,059 | A shares |
| Huijin | 652,527,175 | A shares |
| China National Petroleum Corporation Assets Management Co., Ltd. | 594,379,000 | A shares |
| Anshan Iron and Steel Group Corporation | 594,379,000 | A shares |

Note: (1) Particulars of shareholding of holders of H shares were based on the number of shares as recorded in the registers of shareholders of the Bank maintained by the H shares registrar.
(2) Apart from Ping An Life Insurance Company of China, Ltd. - Traditional - Ordinary Insurance Products and Ping An Life Insurance Company of China, Ltd. - Traditional - Insurance Policy with High Interest Rate which are managed by Ping An Life Insurance Company of China, Ltd., the Bank is not aware of any connections between the above shareholders or whether they are parties acting in concert.

## §3 Brief Analysis on Overall Operating Activities in the First Quarter

(The financial data herein are presented in RMB unless otherwise indicated.)

For the three months ended 31 March 2013, the Group achieved a net profit of RMB47,051 million, representing an increase of $8.26 \%$ over the same period of 2012 , primarily due to the increase of net interest income and net fee and commission income. Our annualized return on average total assets and annualized return on weighted average net assets reached $1.37 \%$ and $24.28 \%$, respectively. We achieved basic earnings per share of RMB0.14.

Net interest income amounted to RMB89,288 million, representing an increase of $4.02 \%$ over the same period of 2012. Net interest margin and net interest spread amounted to $2.78 \%$ and $2.64 \%$, respectively. Net fee and commission income reached RMB25,991 million, representing an increase of $22.20 \%$ over the same period of 2012. Operating expenses increased to RMB46,675 million, representing an increase of $14.86 \%$ over the same period of 2012. Cost-to-income ratio ${ }^{1}$ was $30.57 \%$, representing a decrease of 1.42 percentage points over the same period of 2012. Provisions for impairment losses on assets reached RMB12,442 million, representing an increase of RMB1,709 million over the same period of 2012.

At the end of the reporting period, total assets amounted to RMB14,267,738 million, representing an increase of RMB1,023,396 million or $7.73 \%$ compared to the end of 2012. Total loans and advances to customers increased by RMB336,474 million to RMB6,769,873 million, among which, corporate loans, retail loans, discounted bills, and overseas and other loans amounted to RMB4,610,221 million, RMB1,818,819 million, RMB103,320 million and RMB237,513 million, respectively. Loan-to-deposit ratio was $58.30 \%$, representing a decrease of 0.92 percentage point compared to the end of 2012. Net investment in securities and other financial assets increased by RMB171,342 million or $6.01 \%$ compared to the end of 2012 to RMB3,022,790 million.

Total liabilities increased by RMB974,431 million or $7.80 \%$ over the end of 2012 to RMB13,467,419 million. Deposits from customers increased by RMB748,401 million or $6.89 \%$ compared to the end of 2012 to RMB11,611,336 million, among which, time deposits, demand deposits and other deposits amounted to RMB4,937,979 million, RMB6,216,353 million and RMB457,004 million, respectively.

Total Equity increased by RMB48,965 million or $6.52 \%$ compared to the end of 2012 to RMB800,319 million, with share capital of RMB324,794 million, capital reserve of RMB98,773 million, investment revaluation reserve of RMB734 million, surplus reserve of RMB44,031 million, general reserve of RMB75,661 million and retained earnings of RMB255,152 million.

The quality of assets remains stable. Non-performing loans amounted to RMB85,683 million, decreased by RMB 165 million compared to the end of 2012; non-performing loan ratio was $1.27 \%$, decreased by 0.06 percentage point compared to the end of 2012. Allowance to non-performing loans reached $340.55 \%$, representing an increase of 14.41 percentage points compared to the end of 2012.

Total loans and advances to customers of County Area Banking Business amounted to RMB2,160,267 million, representing an increase of RMB111,050 million or $5.42 \%$ compared to the end of 2012. Deposits from customers of County Area Banking Business amounted to RMB4,899,268 million, representing an increase of RMB341,952 million or $7.50 \%$ compared to the end of 2012.

[^0]
## §4 Significant Events

### 4.1 Significant changes in major financial statements items and financial indicators and the reasons thereof

$\sqrt{ }$ Applicable $\square$ Not Applicable

Compared with the end of 2012 or the same period of 2012, items of major consolidated financial statements and financial indicators with changes over $30 \%$ and the reasons thereof are as follows:

In millions of RMB, except for percentages

| Item | Three months ended <br> 31 March 2013 | Three months ended 31 March 2012 | Changes as compared to the same period of 2012 (\%) | Major reasons for change |
| :---: | :---: | :---: | :---: | :---: |
| Net trading gain | 1,246 | 912 | 36.62 | The increase in return from derivative instruments |
| Net loss on financial instruments designated as at fair value through profit or loss | (4) | $(2,127)$ | -99.81 | The decrease in loss from financial liabilities designated as at fair value through profit or loss |
| Net gain/(loss) on investment securities | 146 | (1) | - | The increase in return from disposal of available-for-sale financial assets |
| Other operating income | 3,174 | 1,617 | 96.29 | Income from insurance business after acquiring ABC Life Insurance |
| Other comprehensive income for the period, net of income tax | 1,914 | 736 | 160.05 | Change in fair value of available-for-sale financial assets |

In millions of RMB, except for percentages

| Item | $\begin{array}{r} 31 \text { March } \\ 2013 \\ \hline \end{array}$ | 31 December | Changes as compared to the end of 2012 (\%) | Major reasons for change |
| :---: | :---: | :---: | :---: | :---: |
| Deposits with banks and other financial institutions | 420,889 | 262,233 | 60.50 | The increase in utilization of funds |
| Financial assets held for trading | 34,476 | 23,189 | 48.67 | The increase in bonds held for trading |
| Other assets | 173,510 | 121,386 | 42.94 | The increase in receivables for settlement |
| Placements from banks and other financial institutions | 225,638 | 149,721 | 50.71 | Business expansion of overseas branches and the increase in the interbank entrusted payment business |
| Financial liabilities held for trading | 9,834 | 3,674 | 167.66 | The increase in sales of individual gold product and borrowings business of gold |
| Financial assets sold under repurchase agreements | 1,446 | 7,631 | -81.05 | The decrease in fund borrowings |
| Deferred tax liabilities | 29 | 15 | 93.33 | The increase in deferred tax liabilities of subsidiaries |
| Investment revaluation reserve | 734 | (901) | - | Change in fair value of available-for-sale financial assets |
| Foreign currency translation reserve | (405) | (684) | -40.79 | Changes in translating the financial statements of overseas institutions |

### 4.2 Progress of significant events and analysis on their effects and solutions

## Applicable $\sqrt{ }$ Not Applicable

### 4.3 Fulfilment of commitments made by the Bank, its shareholders and de facto controllers

## $\sqrt{ }$ Applicable $\square$ Not Applicable

Shareholders of pre-initial public offering of the Bank undertook to comply with the lock-up requirements for the shares they held and Huijin undertook to avoid any business competition with the Bank. Please refer to the 2012 annual report of the Bank for details. As at 31 March 2013, all of the commitments made by the shareholders of the Bank were properly fulfilled.

### 4.4 Implementation of cash dividend policy during the reporting period

$\square$ Applicable $\sqrt{ }$ Not Applicable
4.5 Warnings and explanations on estimated loss or significant change (as compared to the same period of last year) in net accumulated profit from the beginning of the year to the end of the next reporting period
$\square$ Applicable $\sqrt{ }$ Not Applicable

## §5 Information of Capital Ratios

The Bank disclosed the following information regarding capital ratios in accordance with the requirements of the Regulation Governing Capital of Commercial Banks (Provisional) issued by the China Banking Regulatory Commission (the "CBRC").

### 5.1 Regulatory requirements of capital ratios

The Regulation Governing Capital of Commercial Banks (Provisional) taking effect from 1 January 2013 requires commercial banks to comply with the regulatory requirements of capital ratios by the end of 2018. The regulatory requirements of capital adequacy ratio include the minimum regulatory capital requirements, capital conservation buffer requirements as well as countercyclical capital requirements, additional capital surcharge on Systemically Important Banks (SIBs) and the capital requirements under Pillar II.

| Item |  | Regulatory requirements |
| :---: | :---: | :---: |
| Minimum capital requirements | Core tier 1 capital ratio | 5\% |
|  | Tier 1 capital ratio | 6\% |
|  | Total capital ratio | 8\% |
| Capital conservation buffer requirements |  | Capital conservation buffer requirements during the transitional period was gradually introduced in phases, i.e. $0.5 \%$ at the end of $2013,0.9 \%$ at the end of $2014,1.3 \%$ at the end of $2015,1.7 \%$ at the end of $2016,2.1 \%$ at the end of 2017 and $2.5 \%$ at the end of 2018, and shall be funded by core tier 1 capital. |
| Countercyclical capital requirements |  | $0-2.5 \%$ of the risk-weighted assets and shall be funded by core tier 1 capital. |
| Additional capital surcharge on SIBs |  | Domestic SIBs: $1 \%$ of the risk-weighted assets and shall be funded by core tier 1 capital. <br> Global SIBs: as stipulated by the Basel Committee. |
| Capital requireme | under Pillar II | As stipulated by the CBRC under the framework of Pillar II. |

### 5.2 Regulatory capital and capital ratios

The Bank adopted weighted approach, standardized approach and basic indicator approach to measure credit risk-weighted assets, market risk-weighted assets and operational risk-weighted assets, respectively. The table below sets out the measurement of regulatory capital, riskweighted assets and capital ratio pursuant to the Regulation Governing Capital of Commercial Banks (Provisional).

In millions of RMB, except for percentages

| Item | Consolidated | Unconsolidated |
| :--- | ---: | ---: |
| Core tier 1 capital | 792,529 | 786,769 |
| Tier 1 capital | 792,530 | 786,769 |
| Total regulatory capital | $1,023,886$ | $1,017,729$ |
| Risk-weighted assets | $8,550,087$ | $8,511,751$ |
| Core tier 1 capital ratio | $9.27 \%$ | $9.24 \%$ |
| Tier 1 capital ratio | $9.27 \%$ | $9.24 \%$ |
| Total capital ratio | $11.98 \%$ | $11.96 \%$ |

The consolidated and unconsolidated total capital ratios measured pursuant to the Measures for the Management of Capital Adequacy Ratio of Commercial Banks were $12.40 \%$ and $12.37 \%$, respectively.

## $\S 6$ Appendix Financial Statements Prepared under IFRS

The financial statements prepared under IFRS are attached as the appendix of this report.

## §7 Release of Quarterly Report

The quarterly report prepared under IFRS will be published simultaneously on the website of The Stock Exchange of Hong Kong Limited (www.hkexnews.hk) and the website of the Bank (www.abchina.com).The quarterly report prepared under PRC GAAP will be published simultaneously on the website of the Shanghai Stock Exchange (www.sse.com.cn) and the website of the Bank (www.abchina.com).

By Order of the Board of Directors
Agricultural Bank of China Limited
LI Zhenjiang
Company Secretary
Beijing, the PRC
26 April 2013

As at the date of this announcement, our executive directors are Mr. JIANG Chaoliang, Mr. ZHANG Yun, Mr. GUO Haoda and Mr. LOU Wenlong; our non-executive directors are Mr. SHEN Bingxi, Mr. LIN Damao, Mr. CHENG Fengchao, Mr. LI Yelin, Mr. XIAO Shusheng and Mr. ZHAO Chao; and our independent non-executive directors are Mr. Anthony WU Ting-yuk, Mr. QIU Dong, Mr. Frederick MA Si-hang, Mr. WEN Tiejun and Mr. Francis YUEN Tin-fan.

## APPENDIX FINANCIAL STATEMENTS PREPARED UNDER IFRS

CONSOLIDATED STATEMENT OF PROFIT OR LOSS
FOR THE THREE MONTHS ENDED 31 MARCH 2013
(Amounts in millions of Renminbi, unless otherwise stated)

|  | Three months ended |  |
| :---: | :---: | :---: |
|  | $\frac{2013}{\text { (Unaudited) }}$ | $\frac{\underline{2012}}{\text { (Unaudited) }}$ |
| Interest income | 145,914 | 137,183 |
| Interest expense | $(56,626)$ | $(51,348)$ |
| Net interest income | 89,288 | 85,835 |
| Fee and commission income | 26,649 | 21,898 |
| Fee and commission expense | (658) | (628) |
| Net fee and commission income | 25,991 | 21,270 |
| Net trading gain | 1,246 | 912 |
| Net loss on financial instruments designated as at fair value through profit or loss | (4) | $(2,127)$ |
| Net gain/(loss) on investment securities | 146 | (1) |
| Other operating income | 3,174 | 1,617 |
| Operating income | 119,841 | 107,506 |
| Operating expenses | $(46,675)$ | $(40,638)$ |
| Impairment losses on assets | $(12,442)$ | $(10,733)$ |
| Profit before tax | 60,724 | 56,135 |
| Income tax expense | $(13,673)$ | $(12,675)$ |
| Profit for the period | 47,051 | 43,460 |
| Attributable to: |  |  |
| Equity holders of the Bank | 47,011 | 43,454 |
| Non-controlling interests | 40 | 6 |
|  | 47,051 | 43,460 |
| Earnings per share attributable to the equity holders of the Bank |  |  |
| - Basic | 0.14 | 0.13 |

(Amounts in millions of Renminbi, unless otherwise stated)

|  | Three months ended |  |
| :---: | :---: | :---: |
|  | $\frac{2013}{\text { (Unaudited) }}$ | $\frac{\underline{2012}}{\text { (Unaudited) }}$ |
| Profit for the period | 47,051 | 43,460 |
| Other comprehensive income |  |  |
| Items that may be reclassified subsequently to profit or loss: |  |  |
| Exchange differences arising on translation | 279 | 400 |
| Fair value gains on available-for-sale financial assets | 2,307 | 426 |
| Income tax relating to items that may be reclassified subsequently | (672) | (90) |
|  | 1,914 | 736 |
| Other comprehensive income for the period, net of income tax | 1,914 | 736 |
| Total comprehensive income for the period | 48,965 | 44,196 |
| Total comprehensive income attributable to: |  |  |
| Owners of the Company | 48,925 | 44,190 |
| Non-controlling interests | 40 | 6 |
|  | 48,965 | 44,196 |

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AT 31 MARCH 2013
(Amounts in millions of Renminbi, unless otherwise stated)

|  | At 31 March | At 31 December |
| :---: | :---: | :---: |
|  | $\underline{2013}$ | $\underline{2012}$ |
|  | (Unaudited) | (Audited) |
| Assets |  |  |
| Cash and balances with central banks | 2,728,635 | 2,613,111 |
| Deposits with banks and other financial institutions | 420,889 | 262,233 |
| Placements with banks and other financial institutions | 265,197 | 223,380 |
| Financial assets held for trading | 34,476 | 23,189 |
| Financial assets designated as at fair value through profit or loss | 191,335 | 155,366 |
| Derivative financial assets | 5,417 | 4,825 |
| Financial assets held under resale agreements | 974,050 | 814,620 |
| Loans and advances to customers | 6,478,080 | 6,153,411 |
| Available-for-sale financial assets | 825,543 | 755,503 |
| Held-to-maturity investments | 1,361,205 | 1,308,796 |
| Debt securities classified as receivables | 610,231 | 608,594 |
| Interest in associates | - | 108 |
| Property and equipment | 139,965 | 141,490 |
| Goodwill | 1,381 | 1,381 |
| Deferred tax assets | 57,824 | 56,949 |
| Other assets | 173,510 | 121,386 |
| Total assets | 14,267,738 | 13,244,342 |
| Liabilities |  |  |
| Borrowings from central bank | 70 | 66 |
| Deposits from banks and other financial institutions | 853,032 | 784,352 |
| Placements from banks and other financial institutions | 225,638 | 149,721 |
| Financial liabilities held for trading | 9,834 | 3,674 |
| Financial liabilities designated as at fair value through profit or loss | 184,657 | 155,071 |
| Derivative financial liabilities | 6,537 | 5,514 |
| Financial assets sold under repurchase agreements | 1,446 | 7,631 |
| Due to customers | 11,611,336 | 10,862,935 |
| Debt securities issued | 204,147 | 192,639 |
| Deferred tax liabilities | 29 | 15 |
| Other liabilities | 370,693 | 331,370 |
| Total liabilities | 13,467,419 | 12,492,988 |

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

 AT 31 MARCH 2013(Amounts in millions of Renminbi, unless otherwise stated)
$\left.\begin{array}{lrr} & \begin{array}{rl}\text { At 31 March } \\ \underline{2013}\end{array} & \begin{array}{c}\text { At 31 December } \\ \text { (Unaudited) }\end{array} \\ \text { (Audited) }\end{array}\right]$

The consolidated financial statements on page I to VI were approved and authorized for issue by the Board of Directors on 26 April 2013 and are signed on its behalf by:

JIANG Chaoliang

CHAIRMAN

LOU Wenlong

EXECUTIVE DIRECTOR

## CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE THREE MONTHS ENDED 31 MARCH 2013
(Amounts in millions of Renminbi, unless otherwise stated)

## CASH FLOWS FROM OPERATING ACTIVITIES

Profit before tax
Adjustments for:
Amortisation of intangible assets and other assets
Depreciation of property and equipment
Impairment losses on assets
Interest income arising from investment securities
Interest income arising from impaired financial assets
Interest expense on bonds issued
Net (gain)/loss on investment securities
Net gain on disposal of interest in an associate
Net gain on disposal of property and equipment
Net foreign exchange loss/(gain)
Operating cash flows before movements in working capital
Net increase in balances with central banks, deposits with banks and other financial institutions
Net increase in placements with banks and other financial institutions
Net increase in loans and advances to customers
Net increase in borrowings from central bank
Net increase/(decrease) in placements from banks and other financial institutions

75,917
Net increase in due to customers and deposits from banks and other financial institutions
Net increase in other operating assets
Net increase in other operating liabilities
Cash generated from operations
Income tax paid

## NET CASH FROM OPERATING ACTIVITIES

## CASH FLOWS FROM INVESTING ACTIVITIES

Cash received from disposal/redemption of investment securities
Cash received from interest income arising from investment securities
Cash received from other investing activities
Cash paid for purchase of investment securities
Cash paid for purchase of property, equipment and other assets

NET CASH USED IN INVESTING ACTIVITIES
60,724
544

| $\underline{2013}$ | $\underline{2012}$ |
| :--- | :--- |
| (Unaudited) | (Unaudited) | 56,136


| $(242,861)$ <br> 70,361 | $(57,212)$ <br> 72,694 <br> 211,228 <br> $(3,024)$ |
| :---: | :---: |
| 208,204 | 447,021 <br> $(3,447)$ |

CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE THREE MONTHS ENDED 31 MARCH 2013
(Amounts in millions of Renminbi, unless otherwise stated)

|  | Three months ended |  |
| :---: | :---: | :---: |
|  | $\underline{2013}_{\text {(Unaudited) }}$ | $\stackrel{2012}{\text { (Unaudited) }}$ |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 87,827 | 357,506 |
| CASH AND CASH EQUIVALENTS AT 1 JANUARY | 952,935 | 642,107 |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS | $(1,025)$ | 206 |
| CASH AND CASH EQUIVALENTS AT 31 MARCH | 1,039,737 | 999,819 |


[^0]:    ${ }^{1}$ Calculated by dividing operating and management expenses by operating income under PRC GAAP and consistent with the PRC report.

